



# Trade Solutions to Climate Change

- **For the Department of Foreign Affairs, International Trade and Development (Canada)**, provided leadership on sustainable technology practices as Global Practice Leader. Led international trade missions to the Kingdom of Saudi Arabia, the United Arab Emirates, Mexico, Korea, Japan, China and Panama. Responsible for clean energy and green technology within the Brazil-Canada Joint Committee on Science, Technology and Innovation. Guided the development of trade policy negotiation positions on the World Trade Organization's plurilateral initiative to remove tariffs on environmental goods. Formulated policy to integrate development and trade initiatives to address energy security in the Caribbean. **(2013)**
- **For the Department of Foreign Affairs and International Trade**, conducted a study of international growth rates for all global firms identified as potential sources of foreign direct investment to target new market opportunities for emerging innovative sectors including renewable energy and water technology. **(2013)**
- **For a G7 national research council**, convened and moderated a meeting of industry leaders, start-up SMEs, financiers and civil-society representatives. Undertook a benchmarking and evaluation study examining the competitive landscape, capital requirements and barriers to growth for emerging clean technology firms. **(2013)**
- **For a G7 national low-carbon technology fund**, benchmarked how multinationals from 6 industrial sectors procure new technology. Evaluated the impact of market transaction events on company growth, including capital raising, corporate partnerships, customer acquisition and distribution partnerships, and export assistance as part of the fund's support of companies' attainment of revenue milestones. **(2011)**